

Pérez Alati, Jorge L.

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Spanish - English



EXPERTISE

Jorge L. Pérez Alati is one of the founding partners of PAGBAM. He is internationally recognized as one of the most experienced and solid transactional Argentine lawyers. He leads our Firm's Merger and Acquisition Practice, having actively participated in the largest private acquisitions that took place in Argentina over the last two decades.

Mr. Pérez Alati represents all type of local and foreign investors in a full range of projects in Argentina (mergers and acquisitions, dispositions of assets, private equity transactions, business combinations, corporate and assets reorganizations, etc). He is particularly versed on cross-border and international transactions.

In addition, he regularly advises clients on matters or Argentine corporate law (such as setting up of corporate entities, subsidiaries, branches, disputes between shareholders, board of directors and internal committees matters, corporate governance) and contracts law.

EDUCATION

Jorge L. Pérez Alati received his law degree from the Argentine Catholic University (Buenos Aires, Argentina) in 1977 and his L.L.M. from Columbia University Law School (New York, NY, United States of America) in 1979.

In addition, he attended the Academy of American and International Law, Southwestern Legal Foundation in Dallas, Texas, United States of America in 1978 where he was awarded with the Southwestern Legal Foundation Scholarship and the John N. Johnson Scholarship.

ACADEMIC & PROFESSIONAL EXPERIENCE

Previous to founding PAGBAM, Jorge L. Pérez Alati was associated with the New York law firm, Dewey, Ballantine, 1979-1980 and with Argentinean law firm Klein & Mairal, 1981-1991.

In addition to his professional practice, Mr. Pérez Alati has been Assistant Professor

of Constitutional Law for the School of Law of the University of Buenos Aires, Assistant Professor of Commercial Law for the School of Law of the Argentine Catholic University and Assistant Professor of Capital Markets and Financial Entities for the ESEADE Institute.

He is a member of the Social Economic Council – Universidad Di Tella; President of the Advisory Council of the Law School – Universidad Di Tella; President of the Advisory Council of I.D.E.C. – Universidad Pompeu Fabra; Member of the Advisory Committee of the BCBA for the appointment of arbitrators.

Member of the Board of Directors (and also acts as President or Vice-President in such bodies) in various Argentine and international companies and is regularly invited as speaker in domestic and international congresses and seminars.

ADMISSIONS & AFFILIATIONS

Jorge L. Pérez Alati is a member of the Bar Association of the City of Buenos Aires; Committee of Bank Lawyers of the Republic of Argentina; Argentina Association of Comparative Law; Bar Association of the City of New York, N.Y., United States of America; American Bar Association (Sections: Corporation & Business, International, Real Property, Probate and Trust); American Society of International Law; Inter-American Law Association; International Bar Association.

PRACTICES



Aviation and Maritime Law



Mergers & Acquisitions



Private Equity & Venture Capital

Grondona, Mariano F.

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Spanish - English - French



EXPERTISE

Mariano F. Grondona is one of the founding partners of PAGBAM.

He is recognized for his general practice, focused on different areas of law, in counseling, transactions and litigation.

EDUCATION

Mariano F. Grondona received his law degree from the Universidad Católica Argentina in 1980. He obtained a Masters degree in Comparative Jurisprudence at New York University, School of Law (New York, NY, United States) in 1981.

ACADEMIC & PROFESSIONAL EXPERIENCE

Mariano F. Grondona was associated with Arnold & Porter in Washington, D.C., United States of America (1981-1982).

After that, he co-funded the Law Firm in 1991.

He is a former syndic and member of the Board of Directors of the Banco Central de la República Argentina (the Argentine Central Bank) and a former member of the Board of Directors of the Administration of National Parks (2016-2017).

Mr. Grondona was a professor of Constitutional Law at the Universidad de Buenos Aires from 1984 through 2011.

He has authored the books “La Reglamentación de los Derechos Constitucionales. Teoría del orden de derechos”, Editorial Depalma, (1986) and contributed to “Constitución y Poder Político”, Editorial Astrea, (1987), “Joint Ventures with International Partners”, Butterworths, (1989), “La Justicia Abierta”, Marymar, (1990). In addition, Mr. Grondona has authored the following articles: “El Funcionamiento de los Tratados de Inversión”, “Exámenes de Constitucionalidad” and several articles published in legal reviews.

ADMISSIONS & AFFILIATIONS

Mariano F. Grondona is a member of the Bar Association of the City of Buenos Aires. He is a member of the Executive Committee of the Sociedad Rural Argentina.

PRACTICES



Energy: Oil & Gas, Electricity & Renewable Energies



Insurance



Technology & Data Protection



Telecommunications & Media



Aviation and Maritime Law

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Spanish - English



EXPERTISE

Manuel Benites is one of the founding partner of PAGBAM. He is primarily focused on tax matters, including tax litigation and tax advice on corporate domestic and cross-border transactions, with significant expertise in the tax planning of complex M&A transactions. He is also versed on customs laws and represents several local and international clients on judicial and administrative proceedings before local competent authorities.

Mr. Benites has been recognized by numerous international publications (such as Chambers & Partners, Legal500, LatinLawyer, Experts Guides, The Best Lawyers, Latin American Corporate Counsel Association, Word Tax, among many others) for his practice.

EDUCATION

Manuel Benites obtained a law degree from University of Buenos Aires in 1980 and he later obtained a Master of Laws (LLM) degree in Comparative and International Law in 1987 at the Southern Methodist University School of Law (USA).

ACADEMIC & PROFESSIONAL EXPERIENCE

Manuel Benites started his career as a clerk at the criminal court of the City of Buenos Aires in 1977. He was an attorney with the “Dirección General Impositiva” (the Argentine Internal Revenue Service) in 1981. Prior to founding PAGBAM, Mr. Benites was an associate with Klein & Mairal from 1982 to 1991. In addition, he was associated with Bracewell Patterson (United States) law firm in 1987.

Manuel Benites has authored several books and articles in tax publications and lectured in several tax related seminars. He is a professor of “Tax-free Reorganizations” at the Catholic University School of Law.

ADMISSIONS & AFFILIATIONS

Manuel Benites was admitted to the Buenos Aires Bar association in 1980. He is

member of the International Fiscal Association, the Bar Association of the City of Buenos Aires and the Argentine Association of Fiscal Studies.

Mr. Benites is a member of the Board of the Argentine Association of Fiscal Studies.

PRACTICES

☞ Tax and Customs Law

Arntsen, Alan

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Spanish - English



EXPERTISE

Founding partner of PAGBAM. Corporate and cross border transactions (finance (secured, project finance, structured, non-recourse), banking, trusts, securitization, joint ventures, M&As, energy and agribusiness).

In and out of court restructurings and workouts.

Sovereign (The Republic of Argentina and the Province of Buenos Aires) debt issuances and restructurings.

Major infrastructure projects.

Financings involving: fleets of vessels; aircraft purchases and leases; hydroelectric and thermal electricity plants; oil and gas licenses; renewable energy green field projects; real estate developments; multinational laboratories; port facilities and terminals; cell phone technology; meat packing facilities; agribusiness plants; petrochemical centres; highways and tolls; principal grain and oil exporters; commercial banks; satellite transmission; environmental service companies; and cable operators, among others.

EDUCATION

Bachelor of Laws. Pontificia Universidad Católica Argentina Santa María de los Buenos Aires. Buenos Aires, Argentina.

Bachelor of Laws, LL.B (Hons). Faculty of Law, Cambridge University. Cambridge,

England, United Kingdom of Great Britain.

Master of Laws, LL.M. Harvard Law School, Harvard University. Cambridge, Massachusetts, United States of America.

ACADEMIC & PROFESSIONAL EXPERIENCE

Foreign associate. Sullivan & Cromwell LLP, New York, United States of America.

Lecturer at: Escuela de Abogacía de la Ciudad de Buenos Aires; the Second Annual Meeting on Banking and Finance in Latin America, American Conference Institute; the International Law Association; post graduate courses at the Pontificia Universidad Católica Argentina Santa Maria de los Buenos Aires (covering Loan Agreements; Comparative Competition Rules and Regulations; and Joint Ventures); and at the “IVth Latinamerican Administrative Law meetings - the Administration Contracts - (“Project Finance in the hydrocarbon industry”) .

Professor at ESEADE University (Master of Finance).

Contributions: Assistant Dean Frederic Snyder at Harvard Law School and Eli Lauterpacht, Q.C., for the “International Law Review”.

Ad honorem trustee, board member, secretary, vice chairman and/or chairman of the following not for profit institutions: Asociación Civil Escocesa Educativa San Andrés (education); Asociación Argentina de Cultura Inglesa (education and culture); Fundación Educacional San Jorge (education); Old Georgian Club (alumni); Fundación Impulsar (mentorship); Asociación de Beneficencia Dotal San Jorge (education); Hospital Británico de Buenos Aires (health); and Harvard Club de Argentina (alumni and culture).

ADMISSIONS & AFFILIATIONS

Bar Association of the City of Buenos Aires.

The British Institute of International and Comparative Law, The American Society of International Law, The Harvard Club of New York City, Oxford and Cambridge alumni groups and Harvard Law School Association.

PRACTICES



Agribusiness



Aviation and Maritime Law



Banking & Financial Institutions



Corporate Governance & Compliance



Project Finance & Infrastructure



Private Equity & Venture Capital

Serrano Redonnet, Diego

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Spanish - English - French - Italian - Portuguese



EXPERTISE

Diego Serrano Redonnet is a business lawyer with more than 30 years of experience in corporate finance, mergers, acquisitions and joint ventures, debt and equity capital markets transactions, project development and finance, private equity and venture capital investments, securitization and structured financial transactions, and debt restructuring.

His practice also includes advice on banking and securities regulation, on corporate governance, and on foreign investments and general corporate law.

His practice is largely international and his industry experience embraces a number of industries including financial services (including fintech), energy (including renewable energy), infrastructure, transportation, construction and engineering, insurance, telecommunications, natural resources, real estate, agribusiness, retail, technology and the public sector (including public-private partnerships).

He has represented a broad range of international and domestic companies, banks and investment funds in some of the most significant transactions done in Argentina.

EDUCATION

Diego Serrano Redonnet received his Master of Laws (LL.M.) degree from Harvard Law School in 1996.

He graduated as a lawyer from the Argentine Catholic University in 1990, where he obtained the award for the top graduate of the class. He also pursued postgraduate studies in Political Sciences.

Diego Serrano Redonnet is a Partner at PAGBAM since 1994.

He teaches a postgraduate course on Corporate Finance and Capital Markets at the Argentine Catholic University. He has taught graduate courses on Economic and Financial Analysis at the University of Buenos Aires and on Commercial Law, Economic Law, Constitutional Law, and History of Legal and Political Thought at the Argentine Catholic University. He has also been invited to teach in postgraduate courses at the Universidad Torcuato Di Tella, Universidad Austral and Instituto para la Gobernanza Empresarial y Pública.

He is regularly invited as a speaker in domestic and international seminars and congresses, and has also authored several articles on business law. He has also served on the board and audit committees of listed companies.

ADMISSIONS & AFFILIATIONS

He is admitted to practice both in New York and Argentina.

He is a member of the Committee of Bank Lawyers of Argentina, of the New York State Bar Association and of the Harvard Club of Argentina, where he has served as Vice President.

Mr. Serrano Redonnet has been selected for inclusion in Chambers Latin America: Leading Lawyers for Business as one the best corporate, M&A, private equity, banking and finance lawyers in Argentina. He has been also named as a leading practitioner in *The International Who's Who of Business Lawyers*, *IFLR 1000*, *Latin Lawyer 250*, *The Legal 500*, *Best Lawyers* and in other legal publications.

He is internationally certified in ethics and compliance by the International Federation of Compliance Associations (IFCA) and the Asociación Argentina de Ética y Compliance (AAEC).

PRACTICES



Banking & Financial Institutions



Capital Markets



Debt Restructuring



Mergers & Acquisitions



Private Equity & Venture Capital



Project Finance & Infrastructure



Stefanoni Zani, Julio C.

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Spanish - English



EXPERTISE

Julio Stefanoni Zani leads the Labor and Social Security practice group at PAGBAM. He holds extensive experience in collective and individual litigation and administrative proceedings before Argentine governmental authorities, including the *Ministerio de Trabajo, Empleo y Seguridad Social* (the Argentine Ministry of Labor and Social Security Affairs), labor courts, labor unions or other competent authorities.

Further, his practice covers a wide range of specialties, such as (i) the structuring of labor relationships to mitigate legal contingencies; (ii) the review of compliance issues under applicable employment laws; (iii) the drafting of employment policies and guidance on their application; (iv) the drafting and negotiation of individual employment agreements; (v) the design of strategies for the down-sizing or closing of industrial or commercial facilities and dismissal of the workforce; (vi) the drafting of confidentiality and non-compete agreements, golden parachutes; and (vii) the structuring of stock option plans, and any agreements and instruments dealing with labor matters, among others.

EDUCATION

Julio Stefanoni Zani received his law degree from the University of Buenos Aires in 1974.

ACADEMIC & PROFESSIONAL EXPERIENCE

Prior to joining PAGBAM, Julio Stefanoni Zani worked as an in-house lawyer of Bunge & Born S.A. from 1974 to 1987.

He has authored several articles on the labor law matters.

ADMISSIONS & AFFILIATIONS

Member of the Bar Association of the City of Buenos Aires.

PRACTICES



Labor & Employment